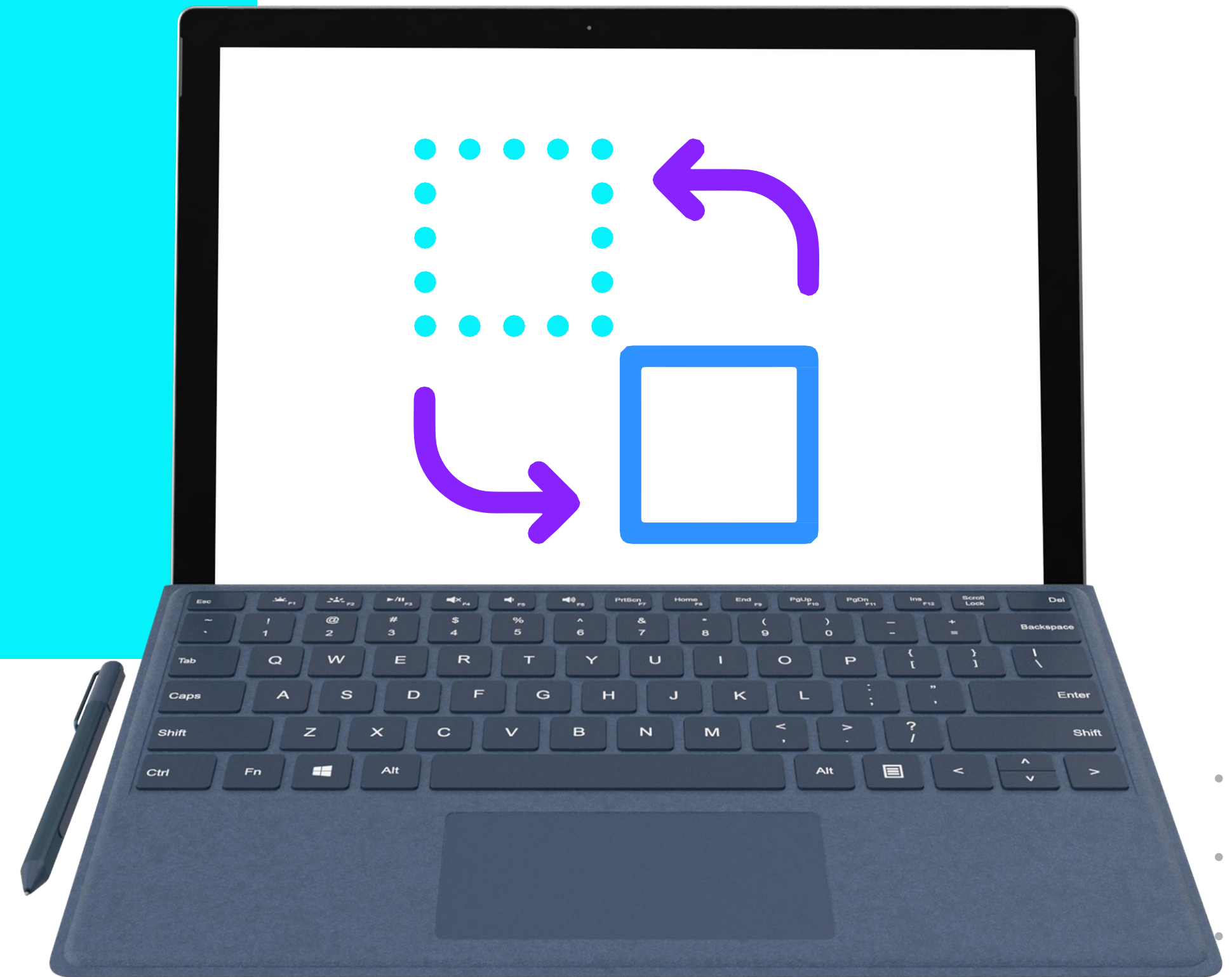


ADOPTION AND CHANGE MANAGEMENT CONSULTING SERVICES





▶ **WE ARE A TEAM OF PROFESSIONALS FROM DIFFERENT DISCIPLINES, WHICH ALLOWS US TO WORK ACROSS THE BOARD AND TAKE A COMPREHENSIVE APPROACH TO TRANSFORMATION CONSULTING**



CHANGE MANAGEMENT IN TODAY'S WORLD

Organizations are currently experiencing a context of change at an unprecedented speed. Reinventing yourself so as not to fall by the wayside and remain competitive is the key to business sustainability.

Technology is part of the reinvention solution, but we also know that successful organizations progress together with their collaborators by taking advantage of human potential to be more competitive and differential, for this reason, it is **essential to unlock the capacity for growth through the acquisition of new ways of working, empowering talent and acquiring new skills.**

"The best results are those organizations that are encouraged to transform themselves by taking advantage of the opportunities that change offers".

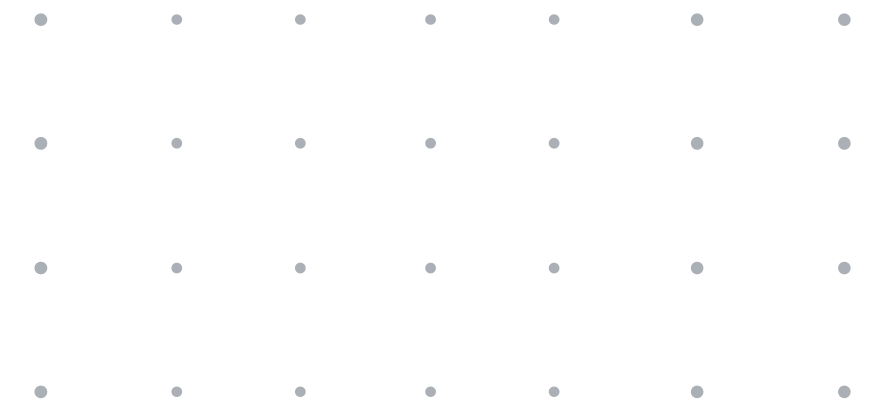
▶ THE IMPORTANCE OF MANAGING CHANGE

- Increase the success of projects and initiatives
- Helps Organizational Growth
- Helps mobilize teams towards new ways of working

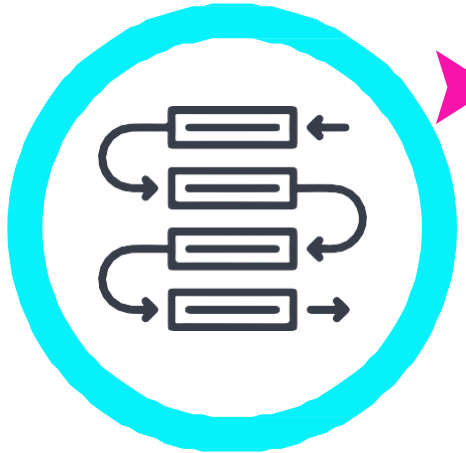
Would you like the project to flow with everyone's support?

WE SPECIALIZE IN COVERING ALL THE DIMENSIONS INVOLVED IN A TECHNOLOGICAL IMPLEMENTATION TO ACHIEVE A SUCCESSFUL CHANGE

We enable organizations to adopt new technologies and the changes that their implementation entails through proven methodologies that address the dimensions of **training, communication, sponsorship, change network, resistance management and metrics.**



OUR CAPABILITIES



WE ARE EXPERTS to accompany organizations in their change processes through **the best methodologies** in the market, **focused on the culture and needs** of each of our clients.



PROVEN METHODOLOGY We accompany our clients to solve their challenges in technological implementation through our **proven methodology and best practices**.

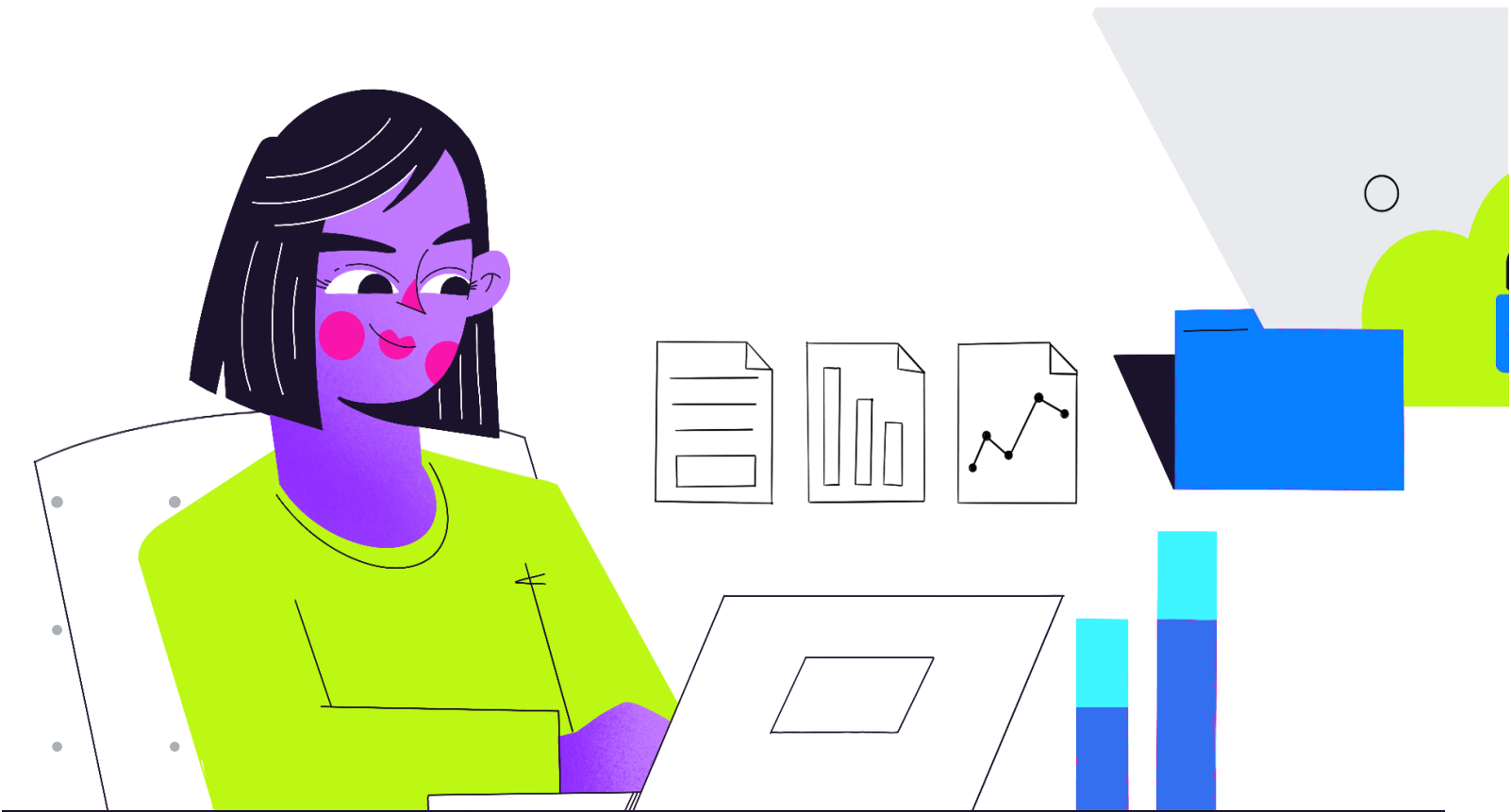


DEEP KNOWLEDGE of what we do with extensive and **solid experience** in different industries and different geographies.

The **Adoption and Change Management services** collaborate in the construction of a digital culture with an innovative mindset, leaving installed capacity in the organization.

WORK DELIVERY APPROACH

We will be in charge of designing, coordinating, communicating, and streamlining the project so that it achieves maximum efficiency by planning our 4 phases of change



1
DISCOVER &
UNDERSTAND

4
TRANSITION &
CLOSURE



2
PLAN &
PREPARE

3
ACTIVATE

► NUESTROS DIFERENCIALES



We make available our expertise based on the following core pillars

- » We develop and work on a complete vision of the project. From its conceptualization, covering the technical and human fields, to the subsequent commissioning and quality assurance.
- » Quality and closeness in the relationship with our customers. Our team is made up of professionals with more than 15 years of experience in Technology Implementations and Change Management.
- » We use methodologies specifically focused on each type of project, based on standards, but adjusted to the needs of companies (Prosci Certification in Change Management, PMI) and others related to obtaining the best teamwork (Design Thinking, Agile/Scrum).
- » We have experience in multiple industries and geographies, which allows us to offer validated and recognized practices in different types of industries.
- » Extensive experience in large-scale software implementation projects. This experience allows us to have a better understanding of the ecosystem, methodologies and problems in this type of project.



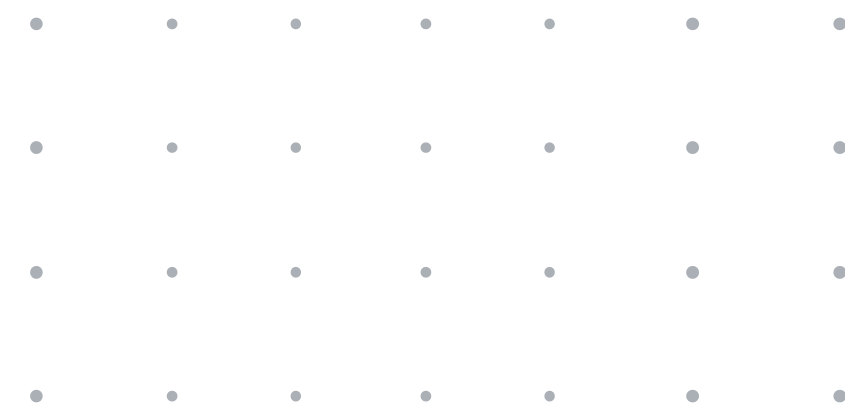
ADOPTION AND CHANGE MANAGEMENT SERVICES

- » Evaluation & Diagnostic Services
- » Adoption Coaching & Guidance Service
- » Adoption Assistance Services
- » Comprehensive Adoption & Change Management Services
- » Ongoing Support Services

OTHER SERVICE PROPOSALS

- » Training and development
- » Strategic Communication
- » IT Internal Communication






¡THANK YOU!

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